

Triumph

Business Systems

WHOLESALE / RETAIL

Newtons Building & Landscape Supplies

Newtons Building & Landscape Supplies is a leading South Australian business and has become a household name in the area. "With over 800 account customers and trading 7 days per week with an average of 150 to 200 deliveries per day, it's extremely important for us to have a reliable, cost effective and user-friendly system," says Business Manager, Daniel Phillips.

"With Triumph's Inventory system we are able to link PDF information documents and pictures to each stock item, which means that anybody can serve a customer with full product knowledge, thus ensuring our mission of "Service you can rely on" is met."

Established in the late 1970s, Newtons has grown from originally supplying sand and metal to become one of the largest building and landscape suppliers in South Australia. Now known as Newtons Building & Landscape Supplies, they offer an incredibly diverse product range covering building supplies, landscaping materials, water solutions & garden supplies to both trade and retail.

"Due to the diversity of our business we needed to have a specific report for calculating the price of each truck's delivery. This involved the load, per ton, per kilometre, product type and the distance from each quarry.

The Perth-based software development team at Triumph was able to find a solution for Newtons and created a customised module, The Quarry Delivery System. "This links directly into Triumph and enabled us to forgo calculating all orders manually," says Mr Phillips.

"Triumph has saved us an incredible amount of time and ensured accurate information is delivered to us in real time."

"With over 29 users, we have found Triumph ERP to be user-friendly from Point of Sale through to General Ledger. From someone who has been here 10 years to anyone that has just started, they will find Triumph easy to use."

"Triumph has given us much better management tools to operate our business."

CLIENT PROFILE



"With over 800 accounts of varying trades, we needed to be able to look at sales per category, per location, per stock group. Triumph provided an integrated solution saving us time and money."

Daniel Phillips, Newtons
Business Manager



www.newtonsbldg.com.au



The most powerful system for your money

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